55 Motivational Quotes to Jumpstart Your Sales Team

Every Sales Assassin needs a little motivation to power through the tough spots. Here are 55 motivational sales quotes to inspire your team to sales success.



1. Good luck is the result of good planning.
2. The only good luck many great men ever had was being born with the ability and determination to overcome bad luck. – Channing Pollock
3. Sales are contingent upon the attitude of the salesman, not the attitude of the prospect. – William Clement Stone
4. I've found that luck is quite predictable. If you want more luck, take more chances. Be more active. Show up more often. – Brian Tracy
5. Luck is believing you're lucky. – Tennessee Williams
6. Make a customer, not a sale. – Katherine Barchetti
7. Don't sell life insurance. Sell what life insurance can do. – Ben Feldman
8. The best luck of all is the luck you make for yourself. – Douglas MacArthur
9. I have never worked a day in my life without selling. If I believe in something, I sell it, and I sell it hard. – Estée Lauder
10. Success is simply a matter of luck. Ask any failure. – Earl Wilson
11. Luck is a dividend of sweat. The more you sweat, the luckier you get. – Ray Kroc
12. The meeting of preparation with opportunity generates the offspring we call luck. – Tony Robbins
13. Luck has nothing to do with it, because I have spent many, many hours, countless hours, on the court working for my one moment in time, not knowing when it would come. – Serena Williams
14. In the middle of every difficulty lies opportunity. – Albert Einstein

15. The harder the conflict, the more glorious the triumph. – Thomas Paine
16. Good luck is a residue of preparation. – Jack Youngblood
17. Success is walking from failure to failure with no loss of enthusiasm. – Winston Churchill
18. The most unprofitable item ever manufactured is an excuse. – John Mason
19. Prospecting – find the man with the problem. – Ben Friedman
20. The difference between a successful person and others is not a lack of strength, not a lack of knowledge, but rather a lack of will. – Vince Lombardi
21. The only limit to our realization of tomorrow will be our doubts of today. – Franklin D. Roosevelt
22. A successful man is one who can lay a firm foundation with the bricks that others throw at him. – David Brinkley
23. All progress takes place outside the comfort zone. – Michael John Bobak
24. The competitor to be feared is one who never bothers about you at all, but goes on making his own business better all the time. – Henry Ford
25. Every sale has five obstacles: no need, no money, no hurry, no desire, no trust. – Zig Ziglar
26. If football taught me anything about business, it is that you win the game one play at a time. – Fran Tarkenton
27. The same wind blows on us all. What matters is not the blowing of the wind but the set of the sail. – Jim Rohn
28. Change before you have to. – Jack Welch
29. Opportunities don't happen. You create them. – Chris Grosser
30. It ain't over 'til it's over. – Yogi Berra
31. What we dwell on is who we become. – Oprah Winfrey
32. Today is always the most productive day of your week. – Mark Hunter
33. Your competition is everything else your prospect could conceivably spend their money on. – Don Cooper
34. Whenever an individual or a business decides that success has been attained, progress stops. – Thomas J. Watson Jr
35. Begin by always expecting good things to happen. – Tom Hopkins
36. You miss 100% of the shots you don't take. – Wayne Gretzky
37. All things being equal, people will do business with, and refer business to, those people they know, like, and trust. – Bob Burg
38. It is not your customer's job to remember you. It is your obligation and responsibility to make sure they don't have the chance to forget you. – Patricia Fripp
39. Never put off till tomorrow what you can do today. – Thomas Jefferson
40. The key to mastering any kind of sales is switching statements about you – how great you are, and what you do – to statements about them. – Jeffrey Gitomer
41. I attribute my success to this: I never gave or took any excuse. – Florence Nightengale
42. Wanting something is not enough. You must hunger for it. Your motivation must be absolutely compelling in order to overcome the obstacles that will invariably come your way. – Les Brown
43. A goal is a dream with a deadline. – Napolean Hill

44. A rock pile ceases to be a rock pile the moment a single man contemplates it, bearing within him the image of a cathedral. – Antoine de Saint-Exupery
45. I got lucky because I never gave up the search. Are you quitting too soon? Or are you willing to pursue luck with a vengeance? – Jill Konrath
46. If you're offered a seat on a rocket ship, don't ask what seat! Just get on. – Sheryl Sandberg
47. If you aren't going all the way, why go at all? – Joe Namath
48. The road to Easy Street goes through the sewer. – John Madden
49. Nobody likes to be sold to, but everybody likes to buy. – Earl Taylor
50. Nothing is impossible; the word itself says 'I'm possible!' – Audrey Hepburn
51. The successful warrior is the average man, with laser-like focus. – Bruce Lee
52. Innovation distinguishes between a leader and a follower. – Steve Jobs
53. Lean in, speak out, have a voice in your organization, and never use the word 'sorry.' – Trish Bertuzzi
54. We herd sheep, we drive cattle, we lead people. Lead me, follow me, or get out of my way. – George S. Patton
55. Don't watch the clock; do what it does. Keep going. – Sam Levenson

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